# Recruitment and Retention Strategies

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#### Preventive Medicine at RUSH

- Women's Health Initiative (WHI)
- African American Study of Kidney Disease & Hypertension (ASSK)
- Antihypertensive & Lipid Lowering to Prevent Heart Attack Trial (ALLHAT)
- Enhancing Recovery In Coronary Heart Disease (ENRICHD)
- Study of Women's Health Across the Nation (SWAN)
- Heart Failure Adherence and Retention Trial (HART)

• 10. Develop a recruitment plan

• 9. Choose recruiters carefully.

• 8. Match recruiters to subjects?

• 7. Develop a tracking system and monitor carefully.

• 6. Principal Investigator must get involved.

• 5. Keep relationships with recruiting collaborators healthy.

• 4. Keep staff healthy.

• 3. Identify barriers to successful recruitment.

• 2. Overcome barriers to participation.

• 1. Change unsuccessful strategies quickly!

## TOP 10 List for Good Retention

....drum roll please

 10 Be considerate of participants' time – keep it simple.

 9. In advance, decide on the minimum data needed

 8. Develop and maintain good relationship with primary care physician

 7. Use strategies that are sensitive to diversity by gender, age, ethnicity, and education.

• 6. Give special attention to reluctant subjects.

• 5 Avoid staff burnout.

• 4 Submit a REALISTIC budget that includes a line item for retention tools.

• 3 Make expectations clear. Keep promises.

• 2. Choose your participants wisely.

• 1. <u>Make your participants feel</u> <u>special!</u>



Tm not trying to sell you anything, ser. I'm doing market research, and all I ask is two or three hours of your time to answer a few thousand questions."